

## NEWSLETTER – AUTUMN WINTER



### SIBOS GENEVA

From 26 to 29 September, ERI, as a long-standing player in the banking technology industry was present at SIBOS. This key annual exhibition brings together banking business leaders, decision makers and topic experts from a wide range of financial institutions, market infrastructures, multinational corporations and technology partners.

Our very powerful, flexible Multi-Messaging Engine to manage messaging requirements, our mobile client on-boarding solution and many other new features dedicated to this era of digitalised, mobile, financial services have been presented successfully.

### BANCA CONSULIA SELECTS THE OLYMPIC BANKING SYSTEM ADVISORY SOLUTION

ERI unveiled its new technological platform developed for Banca Consulia, an independent financial advisory bank, at a presentation in Milan in front of more than 200 financial advisors. The OLYMPIC Banking System ADVISORY solution meets financial adviser requirements, features an in-depth client knowledge base and delivers an optimal browsing experience.

Banca Consulia's Managing Director, Antonio Marangi, also went on record stating: "Banca Consulia stands for a new concept in banking, based on enhanced advisory services where people, namely clients and employees, take centre stage. ERI has developed a platform for us that entirely meets our requirements: to implement a top-to-bottom digital transformation and to streamline and simplify all advisory processes. ERI's platform delivers a premium and comprehensive digital experience to Banca Consulia advisers and clients. This enables us to devote more precious time to building relationships, which is essential for managing complex market environments, by analysing each client's personal circumstances and requirements".

The solution was developed by factoring in financial adviser needs and draws on straightforward and reliable technology to significantly enhance the advisory process. Users can quickly and easily navigate between overviews and more detailed presentations of data and readily obtain key information.

### CASE STUDY

**THE OLYMPIC BANKING SYSTEM  
AT ERI CLIENT: Capital@Work  
Luxembourg**

Independent wealth manager CapitalAtWork, part of the Foyer Group, first selected and implemented the OLYMPIC Banking System in 2007. Over the years, the technology solution has grown with the company and, in the view of CapitalAtWork, has successfully accommodated major strategic moves, delivering on all key expectations, including new functions, implementation timelines, budget considerations and full service support.

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## ERI BANCAIRE UNDISPUTED LEADER IN LUXEMBOURG'S CORE BANKING SYSTEM MARKET

ERI'S OLYMPIC BANKING SYSTEM HAS ONCE AGAIN BEEN NAMED AS BEING BY FAR THE MARKET LEADER IN A SURVEY OF 150 BANKS IN LUXEMBOURG FOR KPMG'S 2016 CORE BANKING SYSTEM SURVEY.

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## FOCUS, SERVICE AND FLEXIBILITY PRODUCE FINTECH SUCCESS FOR ERI

Across the banking sector, the potential 'disruption' by new Fintech providers is the topic of the moment. But in this interview, Nicholas Hacking, Sales Director – ERI, outlines how innovation has to be combined with risk and cost awareness to be able to deliver a consistent product that meets ever-expanding client expectations.

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